

# P&C Simulation Game

Active Learning with Entrepreneurial Spirit

The most successful  
riva training

More information can be  
obtained from  
Dr. Herbert Schmidt and  
Dr. Ralf Klotzbücher.

Visit our Website:  
[www.riva-online.de](http://www.riva-online.de)  
Feel free to send an  
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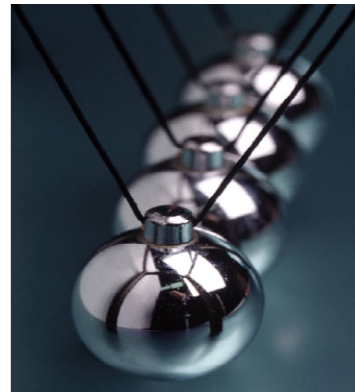
Use the power of the  
simulation method  
for your company

The riva P&C Simulation Game is designed to activate and develop the potential of both senior and junior managers in the insurance industry.

Participants of the P&C Simulation Game become entrepreneurs and direct an insurance company as members of the Board. They will share a challenging and motivational learning experience based on our simulation of the European P&C Insurance Market.

During the training we develop both technical and social skills as well as the ability to understand the "big picture" of the insurance industry.

The focus of this seminar can be varied depending on the desired learning situation.



*It is teamwork that leads to success:  
Implement a strategic plan and decide together, control  
business development and present the results.*

## Individual Inhouse-Seminar

Every riva seminar is unique: A in-house seminar will be arranged in accordance with the individual requirements of your business.

Because of our extensive experience of simulation methodology we can offer you a wide range of tried and tested solutions:

- **Technical Training** Personnel development programs for executive managers and the senior managers of tomorrow  
Special team-building seminars for working groups or departments
- **Team-building** Accompanying organizational processes and change management
- **Events** Rich and motivating events with customers or partners

3 - 4 day seminar  
15 - 20 participants  
2 - 3 trainers  
schedule and location to be agreed

Language of the seminar can be German or English

Attractive package that includes all materials and technical support

The simulation participants broaden their understanding of the principles underlying the insurance industry. They:

- receive lectures about the basic strategic planning and a brief introduction to reinsurance
- create, implement, control and present the company's strategy
- make decisions and negotiations about the main functional areas of an insurance company: marketing, administration, risk management, sales, finance and reinsurance
- analyse and discuss market influences during the simulation and how these could be attributed to the mix of factors involved
- experience organisations and markets as live systems and thus improve the social competency.

A choice of options with regard to the content allows the individual seminars to focus on widely different topics:

- Balanced Scorecard
- Advanced Reinsurance
- International Accounting Principles
- Value Assessment and Rating
- Behavioural Training
- other topics according to need

## Open Seminars

Benefit from an exchange of experience and views with colleagues from the business and get to know our P&C Simulation Game.

Attend an open seminar of our partners.  
(Please find the dates on our internet homepage.)

Our partners for many years have been:

- German Insurance Academy (DVA)
- Munich School of Management (LMU INRIVER)
- University of Zweibrücken (FH Zweibrücken)

Get to know the  
Insurance Simulation